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October 31, 2019

The Honorable Ann D. Begeman, Chairman
Surface Transportation Board
395 E. Street, SW
Washington, DC 20423

RE: Large Shipper Nomination to Fill Vacant Position on the RSTAC

Dear Chairman Begeman,

I am writing to request consideration as a candidate to fill the vacancy on the Railroad Shipper Transportation Advisory Council (RSTAC) to represent large rail shippers. I am currently Polymers Operations Manager, Shell Chemical LP. Over my 30-year career with Shell and its affiliates, I have gained experience across the entire supply chain, much of it in the rail space, which provide a unique perspective to represent large rail shippers.

Between 2005-2010, I held a global strategy position within Shell which required me to support rail transportation and rail equipment from both a commercial and operational perspective worldwide. In the United States, I coordinated the commercial approach for all of Shell's rail movements which spanned across multiple business units (including hazards and non-hazardous cargo) and totalled over \$250 million in annual freight spend. In addition, I acquired an understanding of how shippers and railroads interact within Canada, Western Europe, South America, China, and Australia. I believe that this understanding of other systems could be valuable to proposing solutions in the RSTAC.

During the tenure of this role, I also participated in Shipper Day on Capitol Hill where I visited with elected officials in both the House of Representatives and Senate to discuss issues facing the shipper community. I was also active in following developments at the STB, attended hearings, and submitted shipper comments on several issues at play (e.g. Common Carrier Obligation, Fuel Surcharge, etc.). From 2008-2010, I served on the Rail Committee at the Greater Houston Partnership.

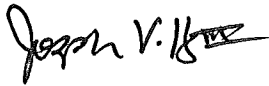
In my current role as Polymers Operations Manager, I am accountable for all of the transportation of raw materials in and finished product out of Shell's polyethylene facility in Pennsylvania where ninety (90%) is moved by rail. I continue to play an advisory role for rail transportation across the Shell businesses which include commercial, operational, and safety issues. I am an active participant in rail shipper organizations such as National Freight

Transportation Association (NFTA), National Association of Rail Shippers (NARS), and Northeast Association of Rail Shippers (NEARS). In 2018 and 2019, I was a keynote panellist at the Petrochemical Supply Chain and Downstream conferences.

As discussed when we met in your office in March 2018, I have a keen interest to support rail shippers in the areas that improve operational efficiency, safety, and competitiveness for all industries. If selected to serve on RSTAC, I am available immediately and will continue to pursue these objectives and work to develop win-win solutions.

Thank you for your consideration.

Regards,

A handwritten signature in black ink, appearing to read "Joseph V. Kelly". The signature is stylized with a large initial "J" and a long horizontal stroke at the end.

Joseph V. Kelly

Polymers Operations Manager