



NORTH EAST ASSOCIATION OF RAIL SHIPPERS
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EP-526-13

The Honorable Ann D. Begeman, Chairman
The Honorable Patrick J. Fuchs, Vice-Chairman
The Honorable Martin J. Oberman, Member
Surface Transportation Board
395 E. Street, SW
Washington, DC 20423

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RE: Large Shipper Nomination to Fill Vacant Positions on the R-STAC

Dear Chairman Begeman, Vice-Chairman Fuchs, and Member Oberman:

My understanding is that there is a current vacancy on the Railroad-Shipper Transportation Advisory Council, and you are looking for a large rail shipper who is interested in participating. I wish to nominate Dwight Price, Category Manager – Rail and Equipment at DuPont Global Procurement. I have known Dwight for a very long time, and he is no stranger to NEARS. He is a member and regular attendee at our conferences, and he has given presentations on a few occasions, updating us on shipper trends and his own vast experience in the industry.

The knowledge and leadership that Dwight represents in the industry is vast and varied. DuPont is one of the largest shippers in the northeast, as well as one of the most respected. Dwight has been on both sides of the desk in our industry, and he is respected by his peers as being an expert in many areas of transportation and supply chain management. His positive impact on the rail industry is definitely a known commodity. If you are looking for someone who can well represent the rail shipping community, and at the same time also know the railroad side of the business, Dwight would be the first person I would think of. There are very few folks in the industry with his professional acumen and experience. He is one of the people that the rest of us in the industry (myself having spent 25 years in rail) look up to.

NEARS is not an advocacy organization, but we do support and promote rail shippers, especially in our region. Creating networking, education, and business development opportunities for the rail shipping community is our main focus. We think that Dwight Price is an excellent representative from the rail community and we thank you for considering his candidacy for this position.

Thank you very much.

Scott McCalla
Executive Director
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