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Docket No. EP 526 (Sub No. 10)

Dear Chairman Begeman,

Re: James L Thompson II – Senior Manager North America Logistics, Whirlpool Corporation

On behalf of Penske Logistics, it is with great pleasure that I offer my endorsement for James Thompson to serve as a board member on the Railroad Shipper Transportation Advisory Committee.

Penske Logistics is an industry-leading third-party logistics company that operates in over 360 locations across North America, South America, Europe and Asia. Our supply chain solutions include dedicated contract carriage, distribution center management, lead logistics, freight brokerage and other related supply chain and logistics solutions.

Penske Logistics has had a long-standing partnership with the Whirlpool Corporation for more than 15 years. Over the last 10+ years of this partnership, we have had the pleasure of working directly with James.

James is responsible for managing Whirlpool's \$450M transportation network that continues to evolve and progress. He has been a tremendous partner for and collaborator with Penske Logistics as Whirlpool's lead logistics provider.

James has been instrumental in helping drive positive change for Whirlpool across all modes of transportation, including railroad and intermodal, where over the last four years he has helped increase Whirlpool's usage by over 30%. Additionally, James has played a critical role in ensuring over 90% of Whirlpool's long-haul shipments of over 1,000 miles move via Class I railroads.

James' background and experience spans beyond Whirlpool. He spent over 11 years at Ford, in multiple capacities including purchasing, materials, planning and logistics. He has participated in several advisory councils including the Council of Supply Chain Management Professionals and the Transportation Research Board.

James is a knowledgeable and trusted advisor. I am confident that his robust background and 22 years of experience would be a tremendous asset. I would highly recommend James Thompson as a representative on the RSTAC.

Best Regards,

Jeff Bullard