



Ian N. Jefferies
President & CEO
ijefferies@aar.org
(202) 639-2400

307993

February 21, 2024

Ms. Cynthia Brown
Chief, Section of Administration
Surface Transportation Board
395 E Street, SW
Washington, DC 20423

ENTERED
Office of Proceedings
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Part of
Public Record

Re: *Railroad-Shipper Transportation Advisory Council*, EP 526 (Sub-No. 19)

Dear Ms. Brown:

On behalf of AAR, I write in support of the nomination of Mr. Ryan C. Dreier, Vice President, Industrial Products, BNSF Railway ("BNSF"), to the open seat for a large railroad representative on the Railroad-Shipper Transportation Advisory Council ("RSTAC" or "Council"). Mr. Dreier's appointment to this position would ensure the views of the nation's freight railroads continue to be represented with respect to rail transportation policy issues. See 49 U.S.C. § 1325.

Mr. Dreier has significant experience in the railroad industry, with a particular focus on customer relations. Mr. Dreier currently leads sales and marketing efforts for BNSF with regard to a number of commodities, including those produced by some of the other industries represented on RSTAC. Mr. Dreier also has experience understanding the needs of intermodal customers and other railroads, including small railroads. His decades of experience in the industry and serving BNSF's customers will certainly benefit the Board, shippers, and other railroads, as the Council discusses the significant policy issues before it.

Thank you for your time and attention to this important matter. If you have any questions, please feel free to reach out to me at 202-639-2400.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ian Jefferies", with a stylized flourish at the end.

Ian Jefferies