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Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

ENTERED
Office of Proceedings
April 26, 2021
Part of
Public Record

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

ZTR is a supply partner to CN, as well as other Class 1 Railroads and operators globally providing locomotive controls and other technologies.

We are supportive of the acquisition of KCS because of the benefits provided to the market by a network connecting Atlantic and Pacific ports with Canadian, American, and Mexican borders. Such a network would offer a fast, safe, clean and direct service for North-South trade.

As a supplier to the railway industry, we view the consolidation of KCS as strategic - it will support the growth of trade within North America and the growth of investment in the rail network which will benefit our company and we are confident the overall economy.

We are also receptive to the positive environmental and safety impacts of converting truck freight traffic to rail due to the energy efficiency of rail, and reduction of traffic on already crowded roads.

We see the acquisition of KCS as beneficial, we do not anticipate any negative impacts to the market at large, our company, or the environment.

ZTR is confident in and strongly supports the proposed acquisition of KCS for all of the reasons as stated above. We hope to see a premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Brian W. Nelson', written over a horizontal line.

Brian W. Nelson
Sales Director

cc: Parties of Record