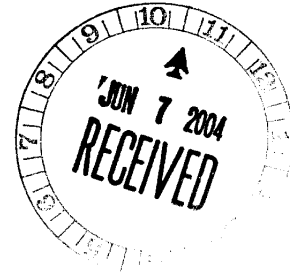




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211251

May 27, 2004



Honorable Vernon A. Williams
Secretary
Surface Transportation Board
1924 K Street, N.W.,
Washington, D.C. 20423-0001

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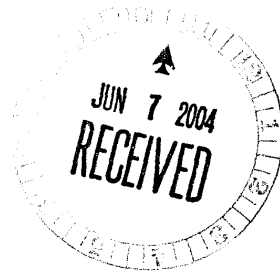
Re: Section 5a Application No.46 (Sub. No. 21) Southern Motor Carriers Rate
Conference, Inc.

Dear Secretary Williams:

Enclosed for filing is an original and 10 copies of the Truth-in-Rates information required by Section 5a Application No.46 (Sub. No. 21) Southern Motor Carriers Rate Conference, Inc. I have served a true and correct copy of the above information by first class mail, postage prepaid, and properly addressed, upon all previous parties of record in this proceeding.

Respectfully,

Daniel M. Acker



Certificate of Service

I hereby certify that I have served a true and correct copy of the above information by first class mail, postage prepaid, and properly addressed, upon all previous parties of record in this proceeding.

Dated at Peachtree City, Georgia, 30269, this 27th day of May 2004.

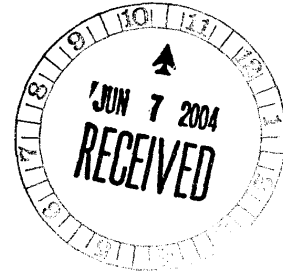
A handwritten signature in cursive script, appearing to read "Daniel M. Acker".

Daniel M. Acker

Before The
Surface Transportation Board

Section 5a Application No. 46 (Sub. No.21)
Southern Motor Carriers Rate Conference, Inc.¹¹

Range of Discounts



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My name is Daniel M. Acker. I am the Vice President of Operations for Southern Motor Carriers Rate Conference, Inc. (SMC), which is located at 500 Westpark Drive, Peachtree City, Georgia 30269. My telephone number is (770) 486-5870.

In the Surface Transportation Board (STB) Decision served March 27, 2003, in the consolidated rate bureau proceeding, it was ordered that on or before May 27, 2003, each bureau must determine the upper and lower range of percentage discounts from the collectively established class rates published in the bureau's tariffs provided by member motor carriers to shippers over the past year. It is further required that this information be updated each subsequent year.

I am the individual at SMC who was charged with the responsibility of collecting that information from its member motor carriers, and reporting the resulting range of discounts to the Surface Transportation Board and the parties of record. Based on the survey of SMC member motor carriers, during the past year the lowest discount provided by all the member motor carriers was twenty (20%) percent, which is the automatic discount applied to any shipper under SMC's collectively-established class rates, and the highest discount offered by one carrier was eighty-five (85%) percent.

Respectfully submitted,

Daniel M. Acker

¹¹ SMC's application has been consolidated with those of other motor carrier rate bureaus in STB Section 5a Application No. 118 (Sub-No.2), et al., EC-MAC Motor Carriers Service Association, Inc., ET AL.