



Constellation Brands

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May this letter serve to express Constellation Brands' interest to be nominated as a candidate willing to serve as an RSTAC member effective immediately upon appointment.

About Constellation Brands

Constellation Brands (NYSE: STZ and STZ.B), a Fortune 500® company, is a leading international producer and marketer of beer, wine and spirits with operations in the U.S., Mexico, New Zealand, Italy and Canada. Constellation is the No. 3 beer company in the U.S. with high-end, iconic imported brands such as the Corona and Modelo brand families and Pacifico. Its high-quality, premium wine and spirits brands include the Robert Mondavi and The Prisoner Wine Company brand families, Kim Crawford, Ruffino, Meiomi and SVEDKA Vodka. The company's portfolio also includes a collection of highly-rated, high-end brands such as SIMI and Mount Veeder Winery wine brands, High West Whiskey and Casa Noble Tequila, as well as new premium wine innovations such as Cooper & Thief and Spoken Barrel.

On the beer side, Constellation Brands is the largest user of the 50' standard boxcar shipping beer and using of other type of railcars to transport raw materials such as malt, grits, soda ash. In FY19, Constellation Brands moved approximately 60,000 loads just of finished goods into 19 Regional Distribution Centers and 12 different direct wholesalers within the United States. Within the railroad network, Constellation Brands does business with several of the Class I railroads (BNSF, CSX, NS, UP), with Class II regional railroads (FEC) and local railroads (NYA, PJR, SJVR, FCR).

Constellation Brands is Union Pacific's top 3 customer within the Ag group and 15 top customer over all. Union Pacific also transports almost 88% of Constellation Brands' case volume.

Due to the significant amount of volume that Constellation Brands moves by rail, we consider it would be beneficial to participate on the RSTAC to further develop private-sector mechanisms to prevent, or identify and address, obstacles to the most effective and efficient transportation system practicable.

Respectfully,

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Our vision: To elevate life with every glass raised

Constellation Brands, Inc.
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