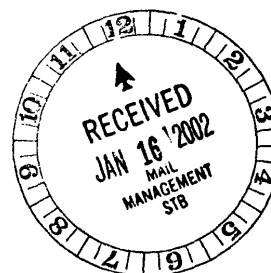


204439

**Nancy S. Fleischman
1411 North Shore Road
Norfolk, Virginia 23505**



November 7, 2001

Vernon A. Williams
Secretary, Surface Transportation Board
Mercury Building
1925 K Street, N.W.
Washington, D.C. 20423-0001

Re: Ex Parte No. 586, Arbitration – Various Matters

Dear Mr. Williams:

Pursuant to the decision served September 20, 2001, in the captioned proceeding, enclosed are an original and three (3) copies of my statement of qualifications to serve as an arbitrator for disputes subject to Surface Transportation Board jurisdiction, pursuant to the Board's regulations at 49 CFR Parts 1108 and 1109. Please acknowledge receipt of the enclosures by stamping and returning the acknowledgment copy of this letter to me in the enclosed stamped envelope.

Yours truly,

Nancy S. Fleischman

Nancy S. Fleischman

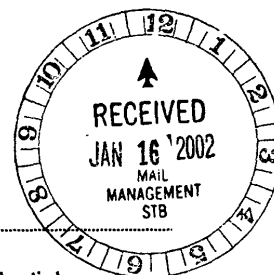
enclosures

ENTERED
Office of the Secretary

JAN 17 2002

Part of
Public Record

NANCY S. FLEISCHMAN

**QUALIFICATIONS**

- ◆ experienced surface transportation attorney
- ◆ extensive transportation and logistics leadership credentials
- ◆ current mediation practice
- ◆ extensive practical dispute resolution experience in transportation

BUSINESS EXPERIENCE

Vice President, Norfolk Southern Corporation, August 1997-January 2001

- electronic commerce – leader of initial internal exploration and development
- information security – Executive Sponsor of initial program
- business process revitalization – Steering Committee
- project management (200+ employees and 20+ consultants)

Assistant Vice President – Strategic Planning, Norfolk Southern Corporation, November 1993-July 1997

- managed preparation and prosecution of numerous and varied applications filed with the Surface Transportation Board
- managed department of 12 professionals engaged in all aspects of strategy and planning for surface transportation and logistics
- managed Norfolk Southern's initial logistics initiatives and staff

LEGAL EXPERIENCE

Law Department, Norfolk Southern Corporation and Southern Railway Company, October 1986-September 1976

- principal legal counsel for Intermodal Department before, during, and after exemption from regulation
- negotiated and prepared STB/ICC applications, petitions for exemption, and other documentation for acquisitions, joint ventures, major and minor market extensions, and abandonments
- negotiated with and represented corporate and industry interests before Congress, executive departments, and administrative agencies

Interstate Commerce Commission, June 1973-August 1976

- staff of Commissioner Robert J. Corber
- advised Commissioners and prepared ICC comments upon Conrail creation
- Attorney-Advisor, Office of Proceedings

ENTERED
Office of the Secretary

JAN 17 2002

Part of
Public Record

NANCY S. FLEISCHMAN

OTHER PROFESSIONAL EXPERIENCE

- mediator (certification in Virginia pending)
- Duke University Executive Management Program
- facilitator (trained by 3M Corporation) – Norfolk Southern Quality Management program

EDUCATION

University of Michigan, Ann Arbor, Michigan
Juris Doctor, 1973

Indiana University, Bloomington, Indiana
Bachelor of Arts, 1969