

**BEFORE THE
SURFACE TRANSPORTATION BOARD**

304515

ENTERED
Office of Proceedings
May 9, 2022
Part of
Public Record

Docket No. EP 711 (Sub-No. 1)

RECIPROCAL SWITCHING

**SUMMARY OF EX PARTE MEETING BETWEEN INDUSTRIAL MINERALS
ASSOCIATION – NORTH AMERICA / GLASS PACKAGING INSTITUTE AND VICE
CHAIRMAN SCHULTZ**

5/3/2022

Industrial Minerals Association/Glass Packaging Institute Attendees:

- Chris Greissing, President and CEO, IMA-NA
- Scott DeFife, President and CEO, GPI
- Bryan Vickers, Consultant, GPI
- Daniel Elliott, Legal Counsel

Surface Transportation Board Attendees:

- Michelle Schultz, Vice Chairman
- Christopher Diamond, Attorney Advisor

Meeting Summary:

Meeting began with introductions and discussion by IMA and GPI regarding its member companies' businesses. The conversation addressed the locations of those companies and captive shipper status.

The participants then discussed how many of these rail shippers would be within a reasonable distance of an interchange. IMA and GPI expressed concern for their member companies who would not be eligible for reciprocal switching under the proposed rule and how that could possibly lead to higher rail rates.

Vice Chairman Schultz then expressed concerns about the possible impact of this proposed rule on rail service. The group discussed if this could make the present rail service

issues worse and whether this made sense right now. There was some discussion about narrowing the scope of the rule to situations with a showing of service inadequacy. IMA and GPI expressed their support for the proposed rule.