



The Resource for Warehouse Logistics

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Surface Transportation Board
Docket No. EP 526 (Sub-No. 22)
395 E Street, SW
Washington, DC 20423-0001

ENTERED
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Public Record

RE: Nomination of Mr. Doug Sampson, Surface Transportation Board, RSTAC Small Shipper Vacancy

Dear Members of the Surface Transportation Board,

On behalf of the International Warehouse Logistics Association (IWLA), it is with great respect and confidence that we submit the nomination of Mr. Doug Sampson to fill the small shipper vacancy on the Railroad-Shipper Transportation Advisory Council (RSTAC). Mr. Sampson is fully committed to serving a three-year term as a dedicated member of RSTAC, bringing a wealth of expertise and industry insight to the Council.

Doug Sampson is the Chief Commercial Officer of Acme Distribution, a family-owned, asset-based logistics provider founded in Denver, Colorado, in 1947. Acme currently operates nine facilities across Colorado, Washington, and Pennsylvania, with three of these strategically rail-served and two more anticipated to come online within the year. Acme Distribution's current annual rail volume is 3,000 cars, spanning diverse cargo types, including boxcars, a-frames, and center-beams for products such as paper rolls, palletized paper, lumber, food and beverages, metals, shingles, and building supplies. Acme's integration with Union Pacific, through UP's Loup Provider Program, and its historic operations with other carriers, including NS, BNSF, and three short lines, underscore the company's longstanding commitment to rail logistics.

The vacancy Mr. Sampson seeks to fill was previously held by Mr. Paul Delp, president & CEO of Lansdale Warehouse and active IWLA member, whose dedicated service over two terms on the Council underscored the integral role of warehouse-based 3PLs with the rail industry. Mr. Sampson's extensive experience in rail operations and his familiarity with the intricacies of rail infrastructure, trackage agreements, and tariffs—both prior to and following the Staggers Act—will ensure he contributes meaningfully to RSTAC's mission of fostering balanced rail-shipping policies.

Mr. Sampson's career in logistics began at Imperial Distribution; and during the past 44 years, he has advanced to become a prominent leader in the field, recognized for his proficiency in Total Quality Management, Business Integration and Intelligence, and Financial & Data Analytics. His background includes working with more than 1,000 clients across diverse supply chain segments, spanning supply chain planning, optimization, and 3PL services. As a stakeholder in Acme and an active board member of IWLA, Mr. Sampson also serves on the



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board of the Colorado Motor Carriers Association where he was a Past Chairman, the recipient of the Lifetime Achievement Distinguished Service Award and was an active leader in working with the Colorado Department of Transportation (CDOT) to plan, fund, and implement the “chain up areas” along I-70 in the Colorado mountains for the Trucking Industry. Mr. Sampson has held leadership roles and maintains affiliations with leading industry organizations, including Council of Supply Chain Management Professionals (CSCMP), Warehousing Education Research Council (WERC), and the Association for Supply Chain Management (ASCM). He has also been the corporate sponsor of the University of Denver’s Transportation and Supply Chain Institute, Colorado State’s Supply Chain Management Program, and The Denver Transportation Club & Operation Stimulus.

We are confident that Doug Sampson’s experience, industry leadership, and unwavering commitment to advancing the supply chain and logistics sectors make him a valuable nominee for the RSTAC. His proven dedication to the industry and insight into the unique challenges of rail shipping will provide a strong foundation for success in this role.

Thank you for considering this nomination. Should you have any questions or require further information, please do not hesitate to contact us.

Sincerely,

A handwritten signature in purple ink that reads "Jay D. Strother".

Jay D. Strother
President & CEO