

JOE KRENTZMAN & SON, Inc.

April 14, 2019

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Hon. Anna D. Begeman, Chairman
Surface Transportation Board
395 E. Street, SW
Washington, DC. 20423

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RE: EP 526 (Sub No. 12) RSTAC Small Shipper Vacancy

(All Replies to Lewistown Office)

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Dear Chairman Begeman,

I humbly request your consideration to fill the Small Shipper vacancy on the Railroad-Shipper Transportation Advisory Council (RSTAC). I very recently learned of the vacancy through the Northeast Association of Railroad Shippers, of which I am a member.

I serve as Co-President, with my brother, David, of Joe Krentzman & Son, Inc. / Krentzman Metals Corp., in central Pennsylvania. We are also in the process of opening a stand alone facility which will break and salvage railcars, and I serve as President and Chief Executive Officer of that stand-alone entity. I am also an attorney, licensed to practice law in the Commonwealth of Pennsylvania, and I have served for fifteen years on the Board of Directors of the SEDA-COG Joint Railroad Authority. In this capacity, I am one of two Directors representing Mifflin County on an 8 county (16 member) Board that administers over 250 miles of short-line railroad in Central Pennsylvania. This public service has been profoundly meaningful to me and I would like to continue to pursue the cause of enhancing and supporting rail service in a broader sphere.

My company processes and brokers scrap metals (ferrous and nonferrous) in central Pennsylvania. We currently operate scrap yards in Lewistown, Hollidaysburg and DuBois, Pennsylvania, and we market our scrap along with material we purchase from scrap processors in Pennsylvania, New York and Maryland. Because our yards are served by reliable railroads, we market scrap to steel mills in the Mid-Atlantic, Pittsburgh, Ohio Valley and Midwestern markets of the United States. We also ship export grade scrap to New Jersey by rail. As truck transportation has gotten more and more difficult, we are moving our outbound scrap logistics more and more from truck to rail. The ability to do so is critical to the survival of our business.

I am a former President of the Mid Atlantic Chapter (PA, MD, DE) of the Institute of Scrap Recycling Industries (ISRI), the national trade association of our industry, and I was elected by my peers to serve as President of the National Council of Chapter Presidents of that organization, a position I held for two years (2013 -2015). Since 2013, I serve as the Pennsylvania Legislative Chairman for our industry, working with lobbyists, legislators and members of the state executive branch to represent the interests of our industry. I also serve on the Centre County Regional Board of Kish Bank.

My work in both the scrap industry and on the Joint Railroad Authority Board puts me in regular contact with rail shippers of varying sizes, and I deal with their needs often, even when they are

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STEEL ERECTION AND FABRICATION SERVICES

not my own (and they often are). We are a small shipper (157 total carloads last year), and I deal with a great many small shippers like us in the day to day doing of my job. I feel confident that not only do I have a good grasp on their needs and concerns, but I have strong experience managing and representing these needs. I also feel that I am an effective listener and am open minded. I know I do not have a monopoly on the ideas, and I'm extremely eager to learn more and expand upon my passion for rail from the talented people around me. Continuing to have the opportunity to represent these interests would mean a great deal to me, and the RSTAC would receive the best of my attention and efforts.

I thank you for your consideration,

A handwritten signature in black ink, appearing to read "Michael J. Krentzman", with a long, sweeping horizontal stroke extending to the right.

Michael J. Krentzman

Co-President, Joe Krentzman & Son, Inc.