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The Honorable Ann Begeman
Chairman
Surface Transportation Board
396 E St., S.W.
Washington, DC 20423-0001

Attn.: Docket No. EP 526 (Sub. No. 13)

Dear Chairman Begeman:

The National Grain and Feed Association (NGFA) and National Oilseed Processors Association (NOPA) respectfully nominate for your consideration **Dana Hansen** for consideration to fill one of the two vacancies for a large shipper representative to serve on the Railroad-Shipper Transportation Advisory Council (RSTAC).

Established in 1896, the NGFA consists of more than 1,000 grain, feed, processing, exporting and other grain-related companies that operate more than 7,000 facilities and handle more than 70 percent of all U.S. grains and oilseeds. Its membership includes grain elevators; feed and feed ingredient manufacturers; biofuels companies; grain and oilseed processors and millers; exporters; livestock and poultry integrators; and associated firms that provide goods and services to the nation's grain, feed and processing industry. The NGFA also consists of 33 affiliated State and Regional Agribusiness Associations, has a joint operating and services agreement with North American Export Grain Association, and has a strategic alliance with the Pet Food Institute.

Established in 1930, NOPA is the national trade association that represents 13 companies engaged in the production of food, feed and renewable fuels from oilseeds, including soybeans. NOPA's member companies process more than 1.8 billion bushels of oilseeds annually at 69 plants located in 21 states throughout the nation, including 59 plants that process soybeans.

Mr. Hansen is the Director-Rail Rates and Fleet Management for Archer Daniels Midland (ADM) Company, Decatur, Illinois. He has worked for ADM for more than 23 years. For the past 18-plus years, Mr. Hansen has served in critical rail transportation roles, including railcar fleet management, railcar procurement, rail freight rate negotiation, railroad relationship management, railcar builder/lessor relationship management, public

policy activities, transportation legal matters, rail supply chain electronic system development, and railcar utilization and optimization modeling. In his current role, he works daily with all of ADM's business units ensuring that the company's rail assets, supply chain, operations, and freight agreements serve the many needs of ADM's customers. ADM annually moves approximately 700,000 carloads.

During his career, he has served with numerous trade associations and industry groups. Mr. Hansen currently also serves as an active member of the STB's National Grain Car Council and the National Grain and Feed Association's Rail Shipper/Receiver Committee. He also is a member of the North American Freight Car Association.

We have discussed this nomination with Mr. Hansen, and can confirm that he is willing to serve faithfully as a RSTAC member effective immediately if appointed.

NGFA and NOPA believe Mr. Hansen's extensive knowledge and diverse work experience would bring a valuable perspective to the important dialogue that occurs within, and the work done by, RSTAC. From knowing and interacting with Mr. Hansen and ADM, we can attest that he will be an active and dedicated member of RSTAC if appointed.

Thank you for your kind consideration of his nomination. We would be pleased to respond to any questions you may have.

Sincerely,



Randall C. Gordon
President and Chief Executive Officer
National Grain and Feed Association



Thomas A. Hammer
President
National Oilseed Processors Association